

Introduction to Tealinc, Ltd.

Specializing in Rail Transportation Solutions

Tealinc, Ltd.



*Specializing in Rail
Transportation
Solutions*



Railcar Leasing & Sales



Rail Fleet Management Services



Rail Transportation Consulting

Tealinc, Ltd. Mission & Vision

Mission Statement: To **create value** for our customers by providing economical rail transportation services

Vision Statement: To create value for, and improve the experience of, rail shippers and receivers while providing an enjoyable work environment for our employees and solid returns to our stakeholders.

- ▶ Solid Foundation, Focused Future
- ▶ Accentuated Growth
- ▶ Broad, Healthy Portfolio
- ▶ Credible Brand Recognition
- ▶ Dependable and Profitable Revenue

Tealinc, Ltd. Examples of Our Services



Railcar Leasing & Sales



Rail Fleet Management Services



Rail Transportation Consulting

Examples of our rail services include and are not limited to:

- ▶ Railcar Lessor
- ▶ Railcar Sales, Trades, Broker
- ▶ Sales – Leaseback
- ▶ Rolling Stock Management Services
- ▶ Marketing Services
- ▶ Fleet Analysis
- ▶ Project Management
- ▶ Asset Management
- ▶ Transportation Consulting
- ▶ Transportation Management
- ▶ Portfolio Offerings
- ▶ Process Management
- ▶ Inspection Services
- ▶ Fleet Consulting
- ▶ Legal Filings
- ▶ Other Services As Requested

Tealinc, Ltd. - Rail Equipment We Offer



Examples of equipment we offer includes and is not limited to:

- ▶ Ballast Cars
- ▶ Covered Hoppers
- ▶ Flatcars
- ▶ Gondolas
- ▶ Mill Gondolas
- ▶ Open Top Hoppers
- ▶ Side Dump Cars
- ▶ Other Equipment as Customers Desire

Rolling Stock Management Services

“If you’re not managing your fleet, you’re leaving money on the table!”

Offered on Tealinc leased equipment only!

Tealinc maintenance management (RSMA) package includes the following services or choose services a la carte!

- ▶ **Administrative Services:** Retag/Restencil, UMLER transfer, OT-5 filing, STB filings
- ▶ **Equipment Tracing, Expediting & Fleet Reporting:** Ensure cars are moving timely, expedite bad orders, assist with out of route movements, cycle time reports, dwell time reports, bad order reports etc.
- ▶ **Maintenance & Repair Management:** Preventative maintenance inspections and recommend maintenance actions; arrange and manage repairs; invoice audit, dispute and payment
- ▶ **Rate Research:** Identify rates and alternative route options
- ▶ **Other Services:** Escrow account for maintenance payments, remarketing and subleasing services, record keeping, registrations and filings, management of destroyed equipment

Tealinc, Ltd. We Own, Buy, Lease and Sell Railcars



We Buy Railcars!

Tealinc, Ltd.
17 YEARS
Specializing in Rail Transportation Solutions

... Did you know that Tealinc Buys, Sells & Leases Rail Equipment?
We also offer rail transportation consulting and management services!
Tealinc, Ltd. - Specializing in Rail Transportation Solutions
www.tealinc.com
webmail@tealinc.com

- ▶ Tealinc, Ltd. owns, buys, sells and leases private railcars
- ▶ Our private rail fleet is specially designed and tailored to best meet Tealinc's diverse and unique customer base

Tealinc, Ltd. Team

Financial Analysis, Business Development & Consulting



Darell Luther
CEO and Founder
Darell@Tealinc.com
Phone: 406-347-5237
Fax: 406-347-5239

General Inquiries May Be Addressed to:
webmail@tealinc.com

Sales, Leasing & Management



Julie Mink
President
julie@tealinc.com
Phone: (720) 733-9922
Fax: 720-733-9966



Kristen Kempson
Mgr. Value Creation – Sales & Marketing
Kristen@tealinc.com
Phone: (708) 854-6307

Mechanical & Customer Support



Dan Madden
Mgr. Value Creation – Operations
dan@tealinc.com
Phone: (541) 653-8074



Theo Mink
Mgr. Value Creation – Customer Support
theo@tealinc.com
Phone: (303) 944-6952



Shannon Rodgers
Customer Support & Development Specialist
shannon@tealinc.com
Phone: (814) 631-9277
Fax: (814) 631-9054

We Look Forward to Earning Your Business!